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## Technical Partners in the Real Estate Industry

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As a subsidiary of IPI Group, **AGIRE** is an integrated real estate service company. With a nation-wide network of more than 130 professionals and building managers, offices in Torino, Milano and Roma, AGIRE is the ideal partner to increase the value of your real estate portfolio.

### Integrated Management of Real Estate Services

AGIRE provides a customized service through a multidisciplinary team of professionals able to analyse each project thoroughly.



PROPERTY & FACILITY  
MANAGEMENT



TECHNICAL DUE DILIGENCE &  
FEASIBILITY STUDIES



PROJECT & CONSTRUCTION  
MANAGEMENT, ENGINEERING



ADVISORY & VALUATION



CONDOMINIUM &  
CONSORTIUM

# Our Strengths

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## Know How

AGIRE boasts 50 years of experience and the back up of a highly committed staff of professionals: a huge know-how.



## Technical Partners

AGIRE works closely with the Client. Our modus operandi is to share our Investor's targets.



## Local Presence

3 main offices and a nation-wide coverage provided by our professional network can ensure more efficiency and lower operating costs for our Clients.



## Tailor made

Customized services involve an in-depth approach to each project.



## Independent from AMCs

We act as a third-party actor from Investment Management companies which results in more flexibility and absence of conflicts of interest.



## Advanced Technologies

GRETA, our RE managing platform, has been set up in-house and it may vary according to the needs of each specific Client. At the same time, we can use the main real estate property management platforms (Esse.RE, SAP, REF, Yardi).



## Planning, Audits and Technical Services

ARCOENGINEERING is an engineering company controlled by AGIRE which builds on the entire portfolio of technical and specialised activities developed in over 35 years.

ARCOENGINEERING employs a team of 25 highly specialised and accredited senior and junior professionals, who can count on the long-term partnership of a local network of professional firms and specialised companies whenever needed. It has implemented and maintains a quality management system in accordance with the UNI EN ISO 9001 standards in its working fields.

The company's goal is to assist owners of real estate assets during acquisition, value-enhancing development and construction phases by offering a wide range of technical and professional services.



PROJECT &  
CONSTRUCTION  
MANAGEMENT



PROJECT  
MONITORING



SITE AND TECHNICAL  
CONSTRUCTION  
MANAGEMENT



PILOTAGE  
(TURNOVER AND  
CONSTRUCTION SITE)



DEVELOPMENT  
MANAGEMENT,  
FEASIBILITY  
STUDIES



CONCEPT,  
INTEGRATED  
PLANNING,  
VALIDATIONS



TECHNICAL  
ADVICE



DIGITAL DATA



## Condominiums & Consortium

AGIRE CONDOMINIUM is a company 100% owned by AGIRE specialized in fractional ownership properties where is active a condominium, a super-condominium or a service charges consortium.

With over **25** years of experience in such a specific area of the residential market, AGIRE can support investors along all the phases of the process: from *preliminary analyses*, to the *setting-up of new condominium/consortium* and *on-going management* (both for ordinary activities than for extra-ordinary phases) including:

- Condominium regulation
- Thousandth table
- Budgeting
- Condominium meeting



# One answer to meet all your needs

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AGIRE stays on Client's side in every  
phase of the real estate cycle.

PROJECT & CONSTRUCTION  
MANAGEMENT

ADVISORY & VALUATION

TECHNICAL DUE DILIGENCE &  
FEASIBILITY STUDIES

PROPERTY & FACILITY  
MANAGEMENT



# Property and Facility Management

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- Property management
- Facility management
- Building management
- Condominium management





# Technical Due Diligence & Feasibility Studies

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- Due Diligence Full
- Due Diligence Desk
- Retrieval of the documentation from all the public authorities
- Virtual Data Room
- Compliance with Urban and Building Regulations
- Technical assistance to notaries during the buying/selling process
- Urban feasibility analysis
- Preliminary layouts and estimate of construction costs



# Project & Construction Management

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- Development Management
- Project Management
- Construction Management
- Project Monitoring
- Integrated Design
- Engineering



# Advisory & Valuation

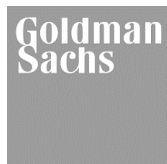
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- Public and private real estate portfolios' valuation for all asset classes
- Independent Appraiser for real estate investment funds
- Market Intelligence: Market Analysis & Market Test
- Economic & Financial Feasibility Studies
- Highest & Best Use Analysis
- Strategic advisory on the origination and selection of investment opportunities



# Some of our Clients

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AGIRE is part of  
IPI Group

# A Key Player in the Italian Real Estate Industry

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IPI GROUP 2020 financial statement



**20<sub>M</sub>**

Revenues from agency and advisory services



**8<sub>M</sub>**

Rental income



**277<sub>M</sub>**

Real Estate assets



**104<sub>M</sub>**

Shareholders' equity



**+250**

Human Resources



**7**

Locations



# The IPI Group

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**IPI is a real estate management & property company with its own real estate assets.**

The IPI Group is specialised in real estate services and consultancy for investors, institutional operators, companies and private clients.

IPI's business units cover the entire Real Estate industry, ranging from property and facility management to valuations, due diligence, market analysis, brokerage, project and construction management and value-enhancing development, as well as real estate development and promotion.

IPI is also an investment company with its own real estate assets, including medium- to long-term investments and opportunistic transactions.

IPI participates in third-party real estate projects by providing real estate services and equity investments, so that its interests as a service provider can converge with those of the investor or operator.

# Our Vision

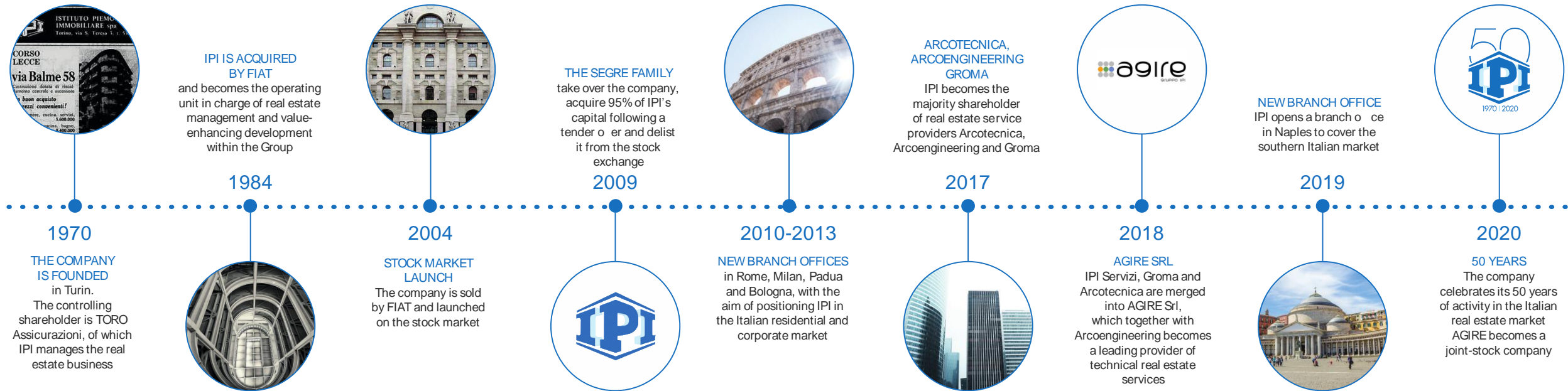
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"Our goal is to make our mark as a leading independent service provider in the real estate market and strengthen our ability to engage in partnerships with investors and operators, while at the same time operating as an investment company with its own real estate assets".



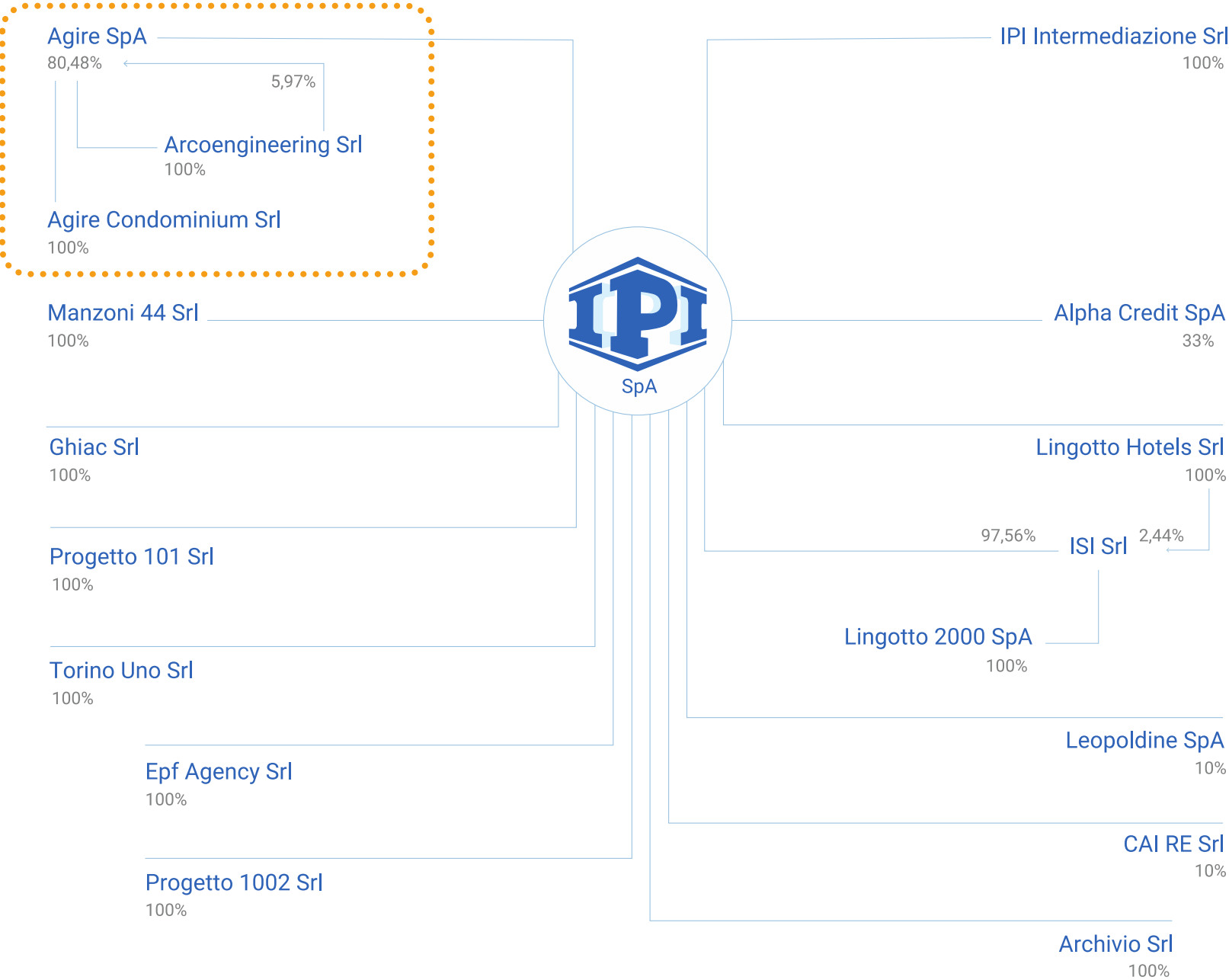
# Our History

Founded in 1970 in Turin, IPI has now become a key player in the Italian real estate industry, with 10 direct branches and a network of collaborators that ensure nationwide coverage.





# Company Structure



# Contacts

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## **Turin**

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AGIRE is a ISO 9001:2015 and ISO 14001:2015 certified company

